

AIRPORTS AUTHORITY OF INDIA  
O/o MEMBER (PLANNING)

No. AAI/M(Plg.)/Tech-Instruction/

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**TECHNICAL INSTRUCTION No. 28**

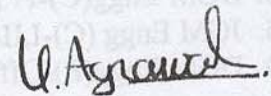
**Sub: Earnest Money Deposit in respect of Global Tenders.**

The Clause 29.2.1 (b) (i) of AAI Works Manual towards Earnest Money Deposit (EMD) in respect of global tender stipulates as under (Refer Technical Instruction No. 20):

**“The earnest money should be in the form of a Demand Draft in favour of Airports Authority of India \_\_\_\_\_ payable at \_\_\_\_\_ in Indian Rupees or US Dollar or in the form of bank guarantee (BG) of like amount as per Annexure ‘A’ from a Scheduled bank (as per RBI schedule) having office in India. Tenders not accompanied by the requisite earnest money will be rejected.”**

The prevailing clause restricts the competition especially when some of the foreign suppliers wish to submit the EMD through their authorized representatives in India in Indian Rupees. To allow the submission of EMD by a foreign supplier through their authorized representative in Indian Rupees / US Dollar. The Clause 29.2.1 (b) (i) of AAI Works Manual may be read as under:

**“The earnest money should be in the form of a Demand Draft in favour of Airports Authority of India \_\_\_\_\_ payable at \_\_\_\_\_ in Indian Rupees or US Dollar or in the form of bank guarantee (BG) of like amount as per Annexure ‘A’ from a Scheduled bank (as per RBI schedule) having office in India. Authorized representatives in India of foreign bidders can also submit EMD in Indian Rupees / US Dollars on behalf of their Principals. Tenders not accompanied by the requisite earnest money will be rejected.”**



( V. P. Agrawal )  
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**Distribution**

As per attached list.