

Regional Executive Directors,
Airports Authority of India,
Western/Eastern/Northern/Southern/North Eastern Regions,
MUMBAI/KOLKATA/DELHI/CHENNAI/GUWAHATI

Airport Director,
Airports Authority of India,
Chennai & Kolkata Airport,
CHENNAI & KOLKATA.

Sub: Non-aeronautical commercial concessionaires - Request for reviewing the contractual terms

Sir,

This is with reference to the various representations received from the licensees of airports requesting for relaxation/bail out packages viz. permission to terminate their contract etc. in view of the CAB's earlier decision conveyed vide earlier letters of even no. (92-98) & 515-522) dated 12.1.2009 & 6.3.2009 respectively on account of recession in aviation sector.

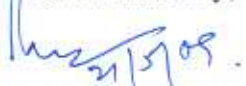
The representations were deliberated in detail by the CAB in its 174th meeting held on 6.5.2009. CAB felt that the relaxation/bail out packages offered by CAB earlier upto 05.02.2009 could be extended to other licensees also and the cut off date fixed as 05.06.2009 for the licensees to submit their notice of termination. CAB decided that the REDs should give wide publicity to the decision taken/publish on website so that the licensees at all the airports are well aware of the package being offered by AAI so that no further review is necessitated. CAB further decided that if sufficient security deposit is available to cover up for outstanding dues, then notice of termination can be accepted forthwith.

It is reiterated that in the first attempt, tender may be recalled on the basis of MRLF at par to the last received amount of licence fee so as to explore the possibility of achieving maximum revenue and the parties who have terminated the contract due to melt down situation may not be allowed to participate. In the eventuality of not getting favourable response in the first attempt, MRLF for calling tenders may be reviewed as per provisions of "Commercial Manual", when the affected parties may also be permitted to participate.

This is for your necessary action accordingly.

Kindly acknowledge receipt.

Yours faithfully,


(R. V. Narayanan)
ED (Commercial)

Exmnd
25/5

No.COM/916/1/2008/946-952

22 May 2009
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**The Regional Executive Director
Airports Authority of India
Southern/ Western/Eastern/Northern/North-Eastern Region,
Chennai/ Mumbai/Kolkata/Delhi/Guwahati.**

**The Airport Director
Airports Authority of India
Chennai/Kolkata Airport
Chennai/Kolkata.**

Sub. : Non-aeronautical commercial concessionaires – Request for reviewing the contractual terms.

Sir,

In continuation to this office letter of even no. dated 21/22.05.09 on the subject cited above.

It is to clarify that the licensees who intend to avail the bail out packages may require to give 180 days notice of termination as mentioned in CHQ's earlier letter of even no. (92-98) dated 12.01.09

Please acknowledge receipt.

Yours faithfully



(R.V Narayanan)

Executive Director (Commercial)

O/C